

Thierry JANSEN - Introduction



Name *Thierry Janssen*

Experience *Extensive experience and expertise in B2B technology products & services.
Executive role to design and deploy innovative business models to address profitable development opportunities leveraging on New Market Realities to create Stakeholder value.
Non-executive role to support the development of technology companies*

Qualifications *Master in economics (ICHEC 1979)
SMB Director (Solvay Entrepreneurs 2006)
Board Effectiveness (Guberna 2010)
Executive Master in Digital Marketing (Solvay 2016)*

Key personality *out of the box thinker - targets focused - transparant & predictable teamplayer*

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Tomorrow
*Turning innovation
into business* **Nw**

Thierry JANSSEN – career resume

- 22 years with IT companies in both a B2B model (19 years) and a B2C model (3 years)

- general management (full P&L responsibility – 14 years)    

- sales management (margin responsibility – 3 years) 

- direct and indirect business development (revenue responsibility – 5 years)  

- 13 years of interim general management leading strategic transformation processes of which ¾ in technology products and services

- pre-M&A, as CEO    

- post-M&A, as CEO 

- post-M&A, as project manager/advisor    

- strategic turn-around    

- 7 years of advice and management support to CEO, Executive Committees and Board of Directors with focus on business development through innovation and marketing and sales focus to create Stakeholders value



Thierry JANSSEN – Directorships

econocom

Director (1998-2001)



Director (2005-2017)

Chairman of the Board (2012-2017)

Chairman of the NRC

Member of the AC



Director (2014-2017)



Chairman of the Board (2016)



Director (2010-2013)

businesscom

Chairman of the Board (2007-2010)



Chairman of the Board (2010-2012)



CO.STATION

Founder & Chairman of the Board (2014-2015)

Miscellaneous



Lecturer in change management (2011-2014)



Member of the jury (2017)